## GMB QUARTERLY UPDATE

## LONG TERM TRUSTED ADVISOR RELATIONSHIP





GMB specializes in architectural and engineering services from wastewater treatment to marine engineering, residential custom homes to commercial office buildings, and development to municipal services. As a prospective client, we hope this update will serve as a reminder that GMB is available to meet your architectural and engineering goals.

## ■ SITUATION

Through the years, GMB has developed many of our client relationships into what we call "trusted advisor" relationships. As a trusted advisor, GMB provides clients with on-going consultation and engineering services to support their goals and needs. These services can range from reviewing plans for a proposed subdivision to on-call consultation for minor projects or problems to capital improvement and operational planning.

GMB has the opportunity to be a trusted advisor to both the City of Lewes and the Lewes Board of Public Works (BPW.) The City and the BPW operate as separate entities, but often work together on projects within the city. GMB holds the position of City Engineer, providing a variety of services including project planning and development, design and construction document preparation, construction phase services, on-call consultation, development of technical standards and details, proposed development technical review services, and project funding assistance.

GMB continuously consults with the City and Board determining the best ways to improve the Lewes community. In 2002, GMB and Lewes officials sat down together to organize the upcoming infrastructure improvement projects into an overall capital improvement plan.

## ■ SOLUTION

After much research and planning, the GMB-Lewes team developed a 5-year Capital Improvement Plan. Under this plan, each project was classified according to department, and the project specifics, schedules, fee estimates and funding categories were established.

Approximately 53 projects were identified, totaling \$29.1 million. The projects were classified under the water, wastewater, electrical, stormwater, city and administrative departments. Addressed in the plan are the Wastewater Treatment Facility Upgrade & Expansion, Second Street Corridor Revitalization, sanitary sewer system in-flow rehabilitation and force main replacement, a number of water system improvements, citywide electrical system upgrades, expansion of City Hall offices, work related to the Canal Front Park, a new elevated water storage tank and various street rehabilitations.

Upon approval of a Bond Referendum by City residents, GMB assisted with applications for Federal and State loans and grants and in finalizing the Municipal Bond issuance. GMB also assisted with the closing of the grants, loans, and bond. Currently, GMB organizes the loan disbursement packets and the bond disbursement packets for both entities.

The 5-year plan will be implemented in several stages over the next five years. GMB will provide engineering and architectural design, and construction phase services for the projects in the Capital Improvement Plan. GMB will continue to value its relationship with the City of Lewes and the Board of Public Works. And as the City continues to grow, GMB hopes to provide valuable consultation in maintaining and improving the quality of the community.



. . . .